

Bid Tabulation City of Milwaukee Bid No. 0000000363 Printing and Mailing of Water Bills		Lasernet		Vestcom		Integrated Mail		Electronic Printing Systems	
Item Description		Unit Price Cost/1000	Annual Cost	Unit Price Cost/1000	Annual Cost	Unit Price Cost/1000	Annual Cost	Unit Price Cost/1000	Annual Cost
1. Bill Stock-Perforated 8-1/2" x 11"									
a. White, 24# MICR Bond estimated annual requirement: 790,000 sheets		\$10	\$7,900	\$6.63	\$5,237.70	\$10.21	\$8,065.90	\$16.12	\$12,734.80
b. Colored, stock: estimated annaul requirement: 52,000 sheets		\$10	\$520	\$13.84	\$719.68	\$18.00	\$936.00	\$17.07	\$887.64
2. Pre-printed mailing envelopes									
a. Size #10, White, 24# woven paper with a Milwaukee Water Works logo, return address and window, estimated annual requirement:790,000 sheets		\$15	\$11,850	\$16.44	\$12,987.60	\$14.92	\$11,786.80	\$17.03	\$13,453.70
b. Size #9, White, 24# woven paper water bill payment return remittance envelope, estimated annual requirement: 790,000 sheets		\$14	\$11,060	\$13.67	\$10,799.30	\$11.66	\$9,211.40	\$14.60	\$11,534.00
c. Size #9, White, 24# woven paper water bill payment return remittance envelope with a distinct color ribbon, estimated annual requirement: 52,000 envelopes		\$14	\$728	\$15.20	\$790.40	\$11.66	\$606.32	\$15.78	\$820.56

3. Imprinting:

a. White Bill Stock - Pre-print on two sides, estimated annual volume of 730,000 single page and 20,000 multi-page statements.	\$5	\$3,950	\$6.63	\$5,237.70	\$0.00	\$0.00	\$0.00	\$0.00
b. White Bill Stock - Imprint on one side, estimated annual volume of 730,000 single page and 20,000 multi-page statements.	\$18	\$14,220	\$21.00	\$16,590.00	\$20.00	\$15,800.00	\$35.13	\$27,752.70
c. Colored Bill stock - Pre-print on two sides, estimated annual volume of 52,000 single-page statement on both sides	\$5	\$260	\$5.62	\$292.24	\$0.00	\$0.00	\$0.00	\$0.00
d. Colored Bill stock - Imprint on one side, estimated annual volume of 52,000 single page statements.	\$18	\$936	\$21.00	\$1,092.00	\$20.00	\$1,040.00	\$35.13	\$1,826.76

4. Folding

a. Fold estimated annual volume of 790,000 sheets	\$5	\$3,950	\$0.00	\$0.00	\$3.50	\$2,765.00	\$0.00	\$0.00
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5. Inserting

a. White, single page statements - insert statement on estimated annual volume of 750,000 statements	\$18	\$13,500	\$20.00	\$15,000.00	\$15.00	\$11,250.00	\$18.80	\$14,100.00
b. White, multi-page statements - insert statement and return envelope on estimated annual volume of 20,000 statements	\$18	\$360	\$12.40	\$248.00	\$25.00	\$500.00	\$1.50	\$30.00

c. Colored single page statements - insert statement with a distinctly identified return envelope on estimated volume of 52,000 statements	\$18	\$936	\$20.00	\$1,040.00	\$15.00	\$780.00	\$18.80	\$977.60
5. Presort and Affix Postage								
a. Presort all statements and notices using zip + 4 for an annual estimated volume of 840,000 statements. Affix appropriate postage on all envelopes to be mailed (do not include postage in estimated annualcost column)	\$20	\$16,800	\$15.00	\$12,600.00	\$12.50	\$10,500.00	\$8.10	\$6,804.00
6. Pull and Return								
a. Pull and return to Milwaukee Water Works an estimated 1,000 bills per year	\$1,000	\$1,000	\$1,000.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00
7. Delivery to Post Office								
a. Deliver approximately 840,000 pieces of mail to Post Office	\$2	\$1,680	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL ANNUAL COST		\$89,650		\$83,635		\$73,241.42		\$90,921.76
TOTAL FIVE YEAR COST (TOTAL ANNUAL COST * 5)		\$448,250		\$418,173.10		\$366,207.10		\$454,608.80
Folding per 1,000 pieces		\$10		\$5.00		\$3.50		\$5.00
Insertion with customer bill per 1,000 pieces		\$15		\$10.00		\$0.75		\$1.50
Minimum charge per 1,000 pieces		\$25		\$25.00		\$15.00		\$6.50